# BEST PRACTICES

# Reduce Call Center Attrition

by Call Center Services International



#### **Identify your Ideal Agent Profile**

Create the ideal persona of the type of agents that would fit best in your call center.

## **Create a Strong Company Culture**

Having a solid and well-defined culture can help you attract agents with the right mindset.





### **Provide the Proper Training Programs**

Give your agents a well-developed training program to make them feel competent and valued.

#### **Reward Good Performance**

Instead of bringing attention to the bad, focus on highlighting the good things with prizes.





#### **Hold an Exit Interview**

Use the exit interview information to improve the experience for the next round of hires.

#### **Call Center Services International**

CCSI Nearshore solutions can help you establish a call center in Mexico that will give you access to a large pool of bilingual agents that are culturally aligned with U.S. customers.

